



# Does Your Team Look Like Your Patients?

Recruiting and Including Women and Minorities on Your Team

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## Disclosures

#### Consultant

• 3M

Haylard

ACI

- Hyalex
- bOne

- Irrimax
- Convatec
- Stryker
- DePuy
- Heraeus

#### Royalties

SLACK

#### **Advisory boards**

• Recro

#### **Stocks**

- Joint Purification Systems
- Sonoran
- Graftworx
- bOne
- Irrimax

#### **Board Member**

- AAOS Committee EBQV
- AAOS AUC chair
- CORR / KSSTA / JOA / JBJS
- Bone & Joint 360
- MSIS







# What does your team look like now?



**Medical Assistants** 



Nurses, PAs, NPs, FAs



Front desk staff









# What does your team look like now?





#### **Administrators**

**OR Staff** 



Colleagues







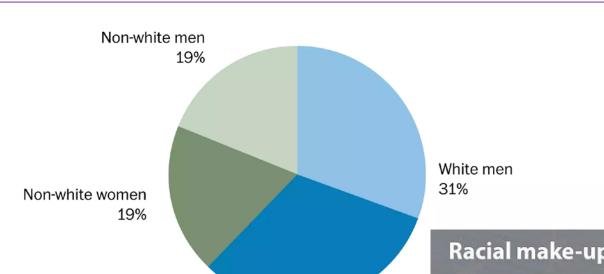
# Why does it matter?





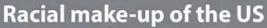


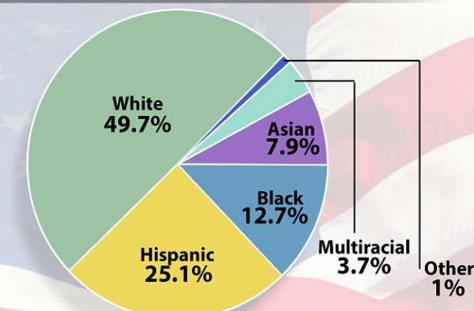
# **US Population**



**Women = 51%** 

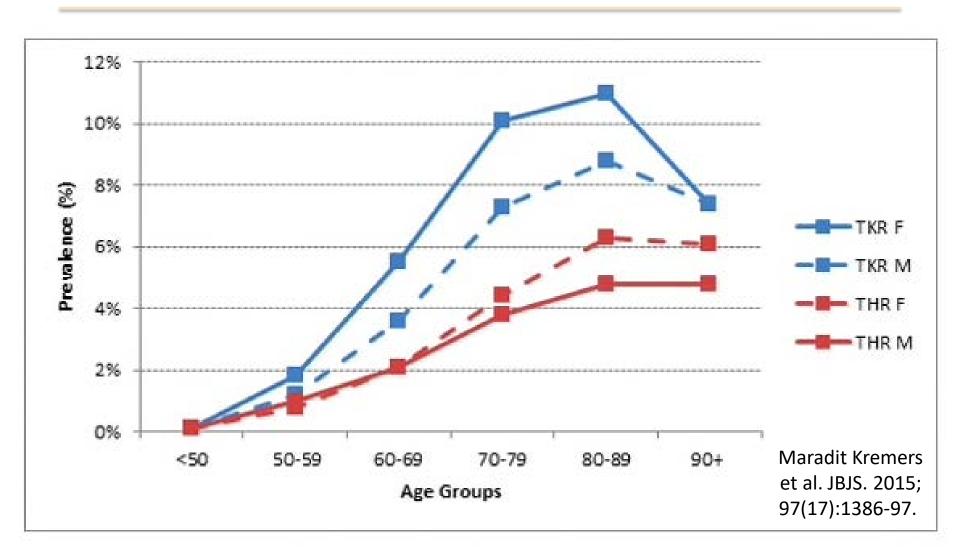
White women 32%







## **Patient Gender in Total Joint Arthroplasty**



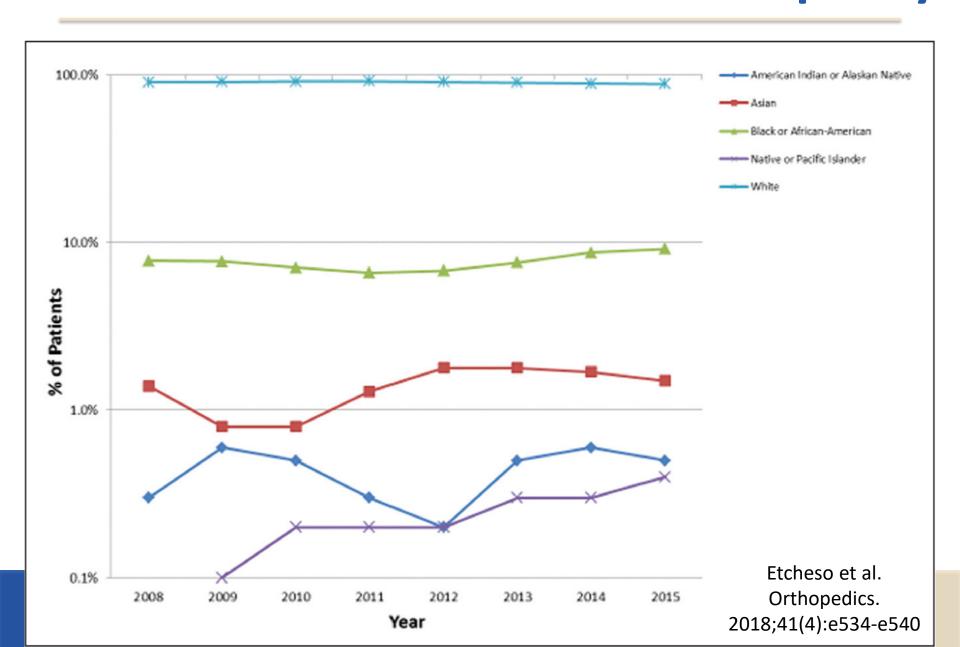








## **Patient Race in Total Joint Arthroplasty**



The Impact of a Plastic Surgeon's Gender on Patient Choice

and Heather J. Furnas, MD

Eva A. Huis in 't Veld, BS; Francisco L. Canales, MD;

Gastrointest Endosc. 2002 Aug;56(2):170-3.

# Patient preferences for gender of endoscopists.

Varadarajulu S<sup>1</sup>, Petruff C, Ramsey WH.



# BIOLOGY AND MEDICINE

YALE JOURNAL OF

Yale J Biol Med. 2016 Jun; 89(2): 131–142.

PMCID: PMC4918861

Patient Preference for Physician Gender in the Emergency

Department

Haley A. Nolen, MD,<sup>a</sup> Justin Xavier Moore, MPH,<sup>a,b</sup> Joel B. Rodgers,<sup>a</sup> Henry E. Wang, MD, MS,<sup>a</sup> and Lauren A. Walter, MD<sup>a,\*</sup>

Patient Educ Couns. 2007 Sep;68(1):16-22. Epub 2007 May 4.

# Disentangling physician sex and physician communication style: their effects on patient satisfaction in a virtual medical visit.

Schmid Mast M<sup>1</sup>, Hall JA, Roter DL.

# Disparities in the Conduct of the Medical Encounter: The Effects of Physician and Patient Race and Gender

SAGE Open
July-September 2012: I–14
© The Author(s) 2012
DOI: 10.1177/2158244012459193
http://sgo.sagepub.com

#### B. Mitchell Peck and Meredith Denney

Virtual Mentor. June 2003, Volume 5, Number 6. doi: 10.1001/virtualmentor.2003.5.6.jdsc2-0306

Journal Discussion

# The Case for Racial Concordance between Patients and Physicians



JOURNAL ARTICLE

Is Doctor-Patient Race Concordance Associated with Greater Satisfaction with Care?

Thomas A. LaVeist and Amani Nuru-Jeter Journal of Health and Social Behavior Vol. 43, No. 3 (Sep., 2002), pp. 296-306

# RACE OF PHYSICIAN AND SATISFACTION WITH CARE AMONG AFRICANAMERICAN PATIENTS

Thomas A. LaVeist, PhD, and Tamyra Carroll

Baltimore, Maryland

JOURNAL OF THE NATIONAL MEDICAL ASSOCIATION VOL. 94, NO. 11, NOVEMBER 2002



#### **HHS Public Access**

Author manuscript

JAMA Intern Med. Author manuscript; available in PMC 2017 August 16.

Published in final edited form as:

JAMA Intern Med. 2017 February 01; 177(2): 206–213. doi:10.1001/jamainternmed.2016.7875.

#### Comparison of Hospital Mortality and Readmission Rates for Medicare Patients Treated by Male vs Female Physicians

Yusuke Tsugawa, MD, MPH, PhD, Anupam B. Jena, MD, PhD, Jose F. Figueroa, MD, MPH, E. John Orav, PhD, Daniel M. Blumenthal, MD, MBA, and Ashish K. Jha, MD, MPH

 Medicare patients (>65yo) have lower 30-day readmission and mortality when treated by FEMALE internists vs MALE internists







BMJ 2017;359:j4366 doi: 10.1136/bmj.j4366 (Published 2017 October 10)

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# Comparison of postoperative outcomes among patients treated by male and female surgeons: a population based matched cohort study

Christopher JD Wallis *resident*<sup>12</sup>, Bheeshma Ravi *surgeon and assistant professor*<sup>3</sup>, Natalie Coburn *surgeon and*<sup>4</sup> *associate professor*<sup>4</sup>, Robert K Nam *surgeon and professor*<sup>1</sup>, Allan S Detsky *internist and professor*<sup>25</sup>, Raj Satkunasivam *surgeon and assistant professor*<sup>16</sup>

- 3314 surgeons 774 female, 2540 male
- <u>Matched</u> volume, age, hospital, patient age/sex/comorbidities
- LOWER 30 day readmissions, complications and mortality for female surgeons







#### Patient Outcomes After Total Joint Arthroplasty: Does Surgeon Gender Matter?

Talia Ruth Chapman, MD<sup>1</sup>; Benjamin Zmistowski, MD<sup>1</sup>; Kaitlyn Votta, BS<sup>1</sup>; Ayesha Abdeen, MD<sup>2</sup>; James J. Purtill, MD; Antonia Chen, MD<sup>3</sup>

- 2009-2013 Medicare 100% database
- <u>Surgeon variables</u>: surgeon gender, year of graduation, area of practice, and volume
- Females: 2% and earlier in practice
- When controlling for procedure volume and years in practice, multivariate analysis showed that female surgeons had lower adjusted complication rate in TJA cases







## DOES DIVERSITY MATTER FOR HEALTH? EXPERIMENTAL EVIDENCE FROM OAKLAND

Marcella Alsan Owen Garrick Grant C. Graziani

NATIONAL BUREAU OF ECONOMIC RESEARCH 1050 Massachusetts Avenue Cambridge, MA 02138 June 2018

- 1300+ black men in Oakland, CA at barbershops
- ½ patients showed up for a health screening
- More likely to engage in <u>preventative</u> services if the patient saw a <u>racially concordant</u> doctor
  - 47% diabetes screening
  - 56% flu shot
  - 72% cholesterol test







# What's the benefit?

- Creates a pool of talent
- **Enhanced communication**
- Exchange of innovative ideas
- Helps build synergy in teams
- Improved productivity
- Reduces absenteeism rates
- Improved workplace satisfaction
- Lower employee turnover rates
  - Reduces the costs associated with hiring new employees
- Heterogeneous groups outperform homogenous groups
- Reduces legal responsibility in discrimination lawsuits
  Herring C. Does diversity pay? Am Sociol Rev 2009; Forbes Insights. Global diversity and inclusion, 2011; Hong & Page, 2004; Hong & Page, 2009









Slide courtesy of

Julie Samora

# Financial performance

Likelihood of financial performance above national industry median by diversity quartile %



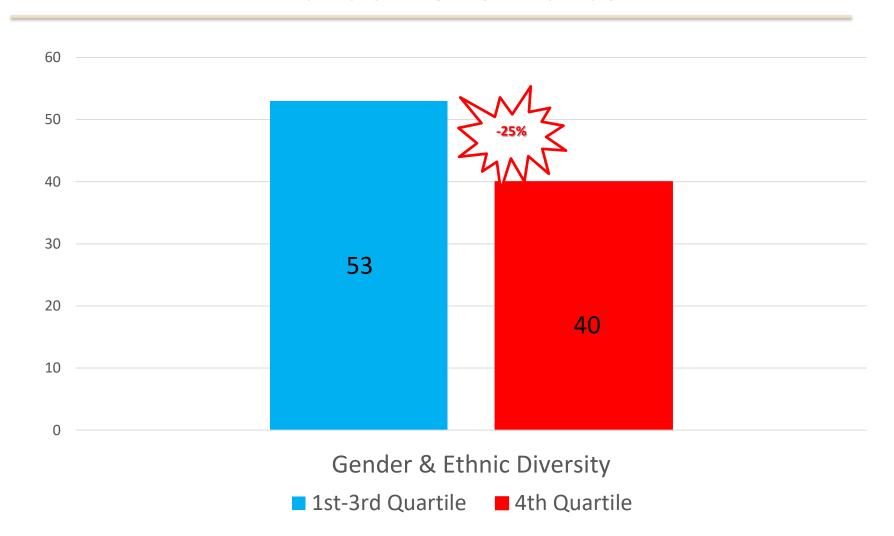








# Low Gender & Ethnic Diversity Correlates with Poor Financial Performance







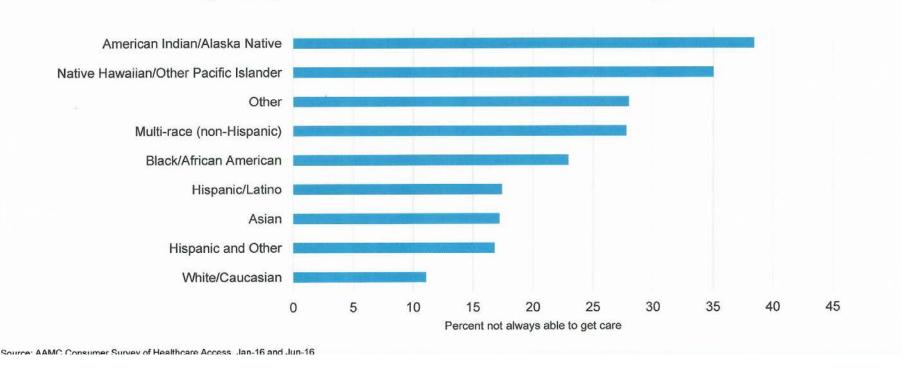




# What's the benefit?

Access to care – may serve in underserved areas

Difficulty Getting Care (Respondent Race and Ethnicity)



More equitable care – less health disparities









# What's the benefit?

- Can address culturally specific and sex-specific conditions
- Higher patient satisfaction ratings
- Improved communication with patients
- Research advances and innovation
- Improved performance in the business of medicine

Jiménez-Almonte et al., AAOS Now, July 2017. Daniels et al., CORR 2012; Reede, 2003; Cooper et al., 2003; Price et al., 2009









# How do you do it?

#### The team, the team, the team!

The highest performing healthcare teams reflect the dynamic makeup of society and the communities we serve.

Teams outperform individuals and diverse teams exceed teams.





#### The Diversity Bonus



#### Those who got the opportunity won.

Winning coaches who were given opportunities through the Rooney Rule reinforced the business case for diversity.



#### Bring forward the best talent.

The new "Standard Recruitment
Practices" are an innovative
component of the broad
departmental strategic plan to
advance surgeon excellence in an
inclusive environment.







#### Erika A. Newman, MD

Associate Chair of Faculty Development Asst. Professor | Pediatric Surgery April 16<sup>th</sup>, 2018







# How do you do it?

- Job description
- Recruitment



Inclusive work environments







# Conclusion

- Make your team more diverse
- It will help your patients and your practice
- Actively recruit and retain individuals









# Thank You



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WOMEN'S HOSPITAL

