



2021 AAHKS Business of Total Joint Replacement Course

Friday, November 12, 2021

Hilton Anatole Dallas

Wedgwood Ballroom

6:30 a.m. – 2:30 p.m.

Faculty:

C. Lowry Barnes, MD, *Course Co-Chair*

Michael P. Bolognesi, MD, *Course Co-Chair*

Craig J. Della Valle, MD, *Course Co-Chair*

Muyibat A. Adelani, MD

Michael P. Ast, MD

Wael K. Barsoum, MD

Stefano A. Bini, MD

Kevin J. Bozic, MD, MBA

Christian P. Christensen, MD

Anna R. Cohen-Rosenblum, MD

Brian M. Culp, MD

Charles A. DeCook, MD

Jean Drouin, MD, MBA

James I. Huddleston III, MD

Richard Iorio, MD

David Jacofsky, MD

Paul Jawin, JD

David S. Jevsevar, MD, MBA

Claudette M. Lajam, MD

R. Michael Meneghini, MD

Daniel B. Murrey, MD, MPP

Charles L. Nelson, MD

Matthew Olin, MD

Daniel B. Pizzarello, MD

Jason J. Scalise, MD

Kimberly K. Tucker, MD

Vance K. Vanier, MD

Bradford S. Waddell, MD

Lucian C. Warth, MD

Adolph J. Yates Jr., MD

Richard Yoon, MD



AAHKS Business Course Agenda

6:30 – 6:55 a.m. **Breakfast**

6:55 – 7:00 a.m. **Welcome and Introduction**

C. Lowry Barnes, MD

Session I: Did 2020 Change the Way We Practice?

Moderator: Michael P. Bolognesi, MD

7:00 – 7:08 a.m. **The Financial Impact of COVID-19 and Current State at an Academic Institution**

C. Lowry Barnes, MD

7:08 – 7:16 a.m. **The Financial Impact of COVID-19 and Current State at a Large Private Practice**

Bryan D. Springer, MD

7:16 – 7:24 a.m. **Moving Total Joints to Outpatient Overnight Setting Whether in ASC or HOPD: COVID Experience**

Michael P. Bolognesi, MD

7:24 – 7:32 a.m. **Did COVID Give Telemedicine the Shot in the Arm That it Needed?**

Stefano A. Bini, MD

7:32 – 7:40 a.m. **Where Did the Money Go? An Analysis of the CARES Act and COVID-19 Funding**

James I. Huddleston III, MD

7:40 – 8:00 a.m. **Discussion**

Michael P. Bolognesi, MD

Session II: Population Health – Understanding the Pitfalls, Requirements, and Opportunities

Moderator: David Jacofsky, MD

8:00 – 8:08 a.m. **Defining Population Health in Orthopedics**

David Jacofsky, MD

8:08 – 8:16 a.m. **Tools and Data Needed for Success in True Value-Based Care and Population Management**

Jason J. Scalise, MD

8:16 – 8:24 a.m. **Are Current Ways We Measure Provider Costs Fair and Accurate?**

Jean Drouin, MD, MBA

8:24 – 8:32 a.m. **How Hospitals Can Be more than a Cost Center and How to Build Physician-Centric Networks**

Wael K. Barsoum, MD

8:32 – 8:40 a.m. **Legislative Changes That Will Accelerate Risk-Based Contracting and Population Health**

Paul Jawin, JD

8:40 – 9:00 a.m. **Discussion**

David Jacofsky, MD

9:00 – 9:10 a.m. **Break**



Session III: Alternative Payment Models

Moderator: James I. Huddleston III, MD

9:10 – 9:18 a.m.	Alternative Payment Models	James I. Huddleston III, MD
9:18 – 9:26 a.m.	Bundled Payments for Care Improvement (BPCI) Initiative	Richard Iorio, MD
9:26 – 9:34 a.m.	Comprehensive Care for Joint Replacement (CJR) Model	Adolph J. Yates Jr., MD
9:34 – 9:42 a.m.	Academic Center Direct to Payor Bundles	Michael P. Bolognesi, MD
9:42 – 9:50 a.m.	UT-Austin's Integrated Practice Unit (IPU)	Kevin J. Bozic, MD, MBA
9:50 – 9:58 a.m.	Private Practice Bundle with Private Payors	Matthew Olin, MD
9:58 – 10:18 a.m.	Discussion	James I. Huddleston III, MD

Session IV: The Opportunities & Perils of Corporatization/Consolidation in Arthroplasty Practice Outpatient Joint Replacement Surgery

Moderator: David S. Jevsevar, MD, MBA

10:18 – 10:26 a.m.	Consolidation in Healthcare: Why Have Healthcare Mergers and Acquisitions Exploded?	David S. Jevsevar, MD, MBA
10:26 – 10:34 a.m.	The Rationale, Benefits, Potential Consolidation Strategies, and How They Affect Arthroplasty Business Transformation	Daniel B. Pizzarello, MD
10:34 – 10:42 a.m.	How Do Private Equity Investors Value Arthroplasty Practices?	Vance K. Vanier, MD
10:42 – 10:50 a.m.	What Does This Mean for Arthroplasty Practices?	Daniel B. Murrey, MD, MPP
10:50 – 10:58 a.m.	What Does Consolidation Mean for our Patients?	Kevin J. Bozic, MD, MBA
10:58 – 11:18 a.m.	Discussion	David S. Jevsevar, MD, MBA



Session V: Diversity and the Business of Total Joints

Moderator: C. Lowry Barnes, MD

11:18 – 11:26 a.m.	Creation of the AAHKS Diversity Advisory Board	Muyibat A. Adelani, MD
11:26 – 11:34 a.m.	Challenges Related to Disparity of Care – Financial Challenges and Incentives to Addressing	Kimberly K. Tucker, MD
11:34 – 11:42 a.m.	Industry Consulting and Design Projects: An Opportunity for Diversity?	Charles L. Nelson, MD
11:42 a.m. – 12:06 p.m.	Lunch	

Session VI: Billing and Coding

Moderator: Brian M. Culp, MD

12:06 – 12:14 p.m.	Terminology: RVU's and Collections, E&M, ICD/CPT/Modifiers	Michael P. Ast, MD
12:14 – 12:22 p.m.	Impact of Decreased WRVU's for Total Joints in Group Practices and Hospital Employment Model	Brian M. Culp, MD
12:22 – 12:30 p.m.	Office-Based Billing & Coding: The New E&M Codes and how to be Paid for Optimization of Patients	Bradford S. Waddell, MD
12:30 – 12:38 p.m.	Hospital-Based Billing & Coding	Lucian C. Warth, MD
12:38 – 12:46 p.m.	Arthroplasty-Specific Coding	Richard S. Yoon, MD
12:46 - 1:00 p.m.	Discussion	Brian M. Culp, MD

Session VII: Outpatient Joint Replacement Surgery

Moderator: Craig J. Della Valle, MD

1:00 – 1:08 p.m.	We Did It with our Hospital as a Partner	R. Michael Meneghini, MD
1:08 – 1:16 p.m.	We Did It with a Private Firm as our Partner	Chris P. Christensen, MD
1:16 – 1:24 p.m.	Decreasing Cost of Care in the Era of Decreased Reimbursement as Joints Move to Outpatient	Charles A. DeCook, MD
1:24 – 1:32 p.m.	Which Patients Are Best and Is It Safe?	Craig J. Della Valle, MD
1:32 – 1:45 p.m.	Discussion	Craig J. Della Valle, MD



Session VIII: Flexibility and Adaptability in an Ever-Changing Environment

Moderator: Craig J. Della Valle, MD, MBA

1:45 – 1:53 p.m.	How to adapt to the lack of staffing and changes in personnel?	Claudette M. Lajam, MD
1:53 – 2:01 p.m.	Flexibility and Resilience in a time of Change and Crisis	Kimberly K. Tucker, MD
2:01 – 2:09p.m.	The Employed Academic Physician's Response to Crisis	Anna R. Cohen-Rosenblum, MD
2:09 – 2:20 p.m.	Discussion	Craig J. Della Valle, MD, MBA
2:20– 2:30 p.m.	Conclusion and Adjourn	Michael P. Bolognesi, MD